1980 LINCOLN-MERCURY



COMPETITIVE COMPARISON

1980 Monarch vs. Competition

49 STATES

NOVEMBER 15, 1979

FILE IN YOUR 1980 PRODUCT FACTS BOOK BEHIND THE GOLD MONARCH TAB



1980 MONARCH... CAREFULLY TAILORED FOR CLASS, COMFORT AND PRACTICALITY

Monarch with Ghia Option 4-Door Sedan

Fuel economy ratings are a basic concern of 1980 car buyers. Based on a comparison of standard engines, the 1980 Monarch has a EPA Estimated MPG of 19—compared with 1979 s EPA Estimated MPG of 18... a 5% improvement over 1979. Compare this estimate to the estimated mpg of other cars. Actual mileage may differ, depending on driving speed, weather conditions and trip length.

Monarch's precision size and unexpected luxury make it a popular choice for buyers in the compact and mid-size market segments who want a practical car with a touch of class.

To further enhance Monarch's appeal and value, new paint colors, new vinyl roof colors and head-turning Tone-on-Tone combinations give the 1980 Monarch a new look.

Monarch comes equipped with a full complement of standard features, including front and rear bumper guards, steel-

belted radial-ply tires, 4-speed manual overdrive transmission, manual front disc brakes and a full array of bright moldings.

To meet prospects' personal requirements, Monarch complements its three distinct model offerings with an extensive selection of optional equipment . . . comparable to other intermediate size cars. New optional trim on Monarch's Flight Bench seat highlights its roomy interiors. The luxurious Ghia Option and the sporty ESS option feature new electronic reminder chimes for seat belts or key-in-ignition. Three versions of the Electronic AM/FM Stereo Search radio expand Monarch's entertainment offerings to a new level of sophistication. In addition to the basic unit, the system also is available with 8-track tape and cassette tape with Dolby * Noise Reduction.

To fully appreciate all that Monarch offers your prospects, you should have them test drive the 1980 Monarch. Monarch has what it takes to please the most discriminating compact or mid-size car buyer!

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1980 MONARCH vs. 1980 PONTIAC LeMANS

(All States Except California)



PRICE ANALYSIS: The Pontiac LeMans' base sticker price is \$200 MORE than Monarch. When comparably equipped, Pontiac LeMans is sticker priced \$359 MORE than Monarch.

2-DOORS	MONARCH	PONTIAC LeMANS
Base Vehicle Price*	\$5,074.00	\$5,274.00
BASE PRICE DIFFERENCE		Pontiac LeMans \$200 MORE
Automatic Transmission	340.00 (a)	358.00
Power Front Disc/Rear Drum Brakes	78.00	STD
Steel-Belted Radial-Ply Tires	STD	117.00 (b)
White Sidewall Tires	50.00	117.00 (b)
Front and Rear Bumper Rub Strips	41.00	STD
Front and Rear Bumper Guards	STD	48.00
Bright Bodyside Molding	STD	46.00
Full Wheel Covers	STD	45.00
Vinyl Seat Trim	STD	32.00 (c)
Bright Windshield Molding	STD	22.00 (d)
Comparably Equipped Vehicle Price*	\$5,583.00	\$5,942.00
COMPARABLY EQUIPPED PRICE DIFFERENCE		Pontiac LeMans \$359 MORE

"Based on manufacturers' suggested retail price excluding title and taxes. Destination charges, which affect comparisons, are also excluded (a) 4-speed namual transmission with overdrive feature is standard on Monarch; 3-speed manual transmission without overdrive feature is standard on Pontiac LeMans (b) BSW fiberglass-belted tires standard. Steel-belted radial-ply tires include white sidewalls in price (c) For optional vinyt trim. Standard seat is Dover cloth (d) Includes lower windshield (windows/li) molding and hood rear edge molding

Monarch Standard Features Over Pontiac LeMans

- · Flight Bench seat
- · Bright window frame moldings
- Bright rear window molding
- · Bright deck lid molding
- · Bright door belt moldings
- assist handle
- . Steering column-mounted stalk controls . Bright hood ornament

Monarch Options Not Available On Pontiac LeMans

OF STANDARD AND OPTIONAL FEATURE ADVANTAGES

- Illuminated Entry System
- · Cornering Lamps
- · Lower Bodyside Protection
- · Electronic AM/FM Stereo Search Radio with 8-Track Tape Player
- · Electronic AM/FM Stereo Search Radio with Cassette Tape Player with Dolby * Noise Reduction

· Molded armrest with integral door

- Engine Compartment Light*
- · Headlamps-On Warning Buzzer*

"Part of Light Group

MONARCH — A SUBSTANTIAL STICKER PRICE ADVANTAGE . . . PLUS A HIGH LEVEL

MONARCH 2

PRICE/PRODUCT COMPARISON

1980 MONARCH vs. 1980 PONTIAC LEMANS

DIMENSIONS AND MODEL AVAILABILITY COMPARISON

	MONARCH	2-Door Sedan	4-Door Sedan		
Wheelba	se	109.9	109.9		
Overall L	.ength	199.7	199.7		
Overall H	Height	53.2	53.3		
Overall V	Vidth	74.5	74.5		
Tread,	Front	59.0	59.0		
	Rear	57.7	57.7		
FRONT,	Head Room	38.0	38.2		
	Shoulder Room	55.8	55.8		
	Hip Room	55.9	55.9		
	Leg Room	40.7	40.7		
REAR,	Head Room	36.5	37.6		
	Shoulder Room	54.4	55.8		
	Hip Room	50.4	51.2		
	Leg Room	33.9	35.6		
Luggage	Capacity (cu. ft.)	15.4(a)	15.4(a)		
Fuel Car	pacity (gals.)	18.0	18.0		
Curb We	eight (lbs.)	3205	3250		
	rior Volume (cubic feet)				
Passeng	er Compartment Size	89	93		
Trunk S	ize or Cargo Space	16	16		
Total Int	erior Volume	105	109		

-	PONTIAC LeMANS	2-Door Coupe	4-Door Sedan	
Wheelba	ise	108.1	108.1	
Wheelbase Overall Length Overall Height Overall Width Tread, Front Rear FRONT, Head Room Shoulder Room Hip Room Leg Room Hip Room Leg Room Logage Capacity (cu ft.) Fuel Capacity (gals.) Curb Weight (lbs.) EPA Interior Volume Index (cubic feet) Passenger Compartment Si Trunk Size or Cargo Space		198.6	198.6	
FRONT, Head Room Shoulder Room Hip Room Leg Room Head Room Head Room Head Room Hip Room Leg Room Hip Room Leg R	Height	53.5	54.4	
Overall \	Width	71.9	71.9	
Tread,	Front	58.5	58.5	
Wheelba Overall I Overall I Overall I Tread, FRONT, REAR, Luggage Fuel Ca Curb We EPA Inte Index Passeng Trunk S	Rear	57.8	57.8	
FRONT,	Head Room	37.9	38.7	
	Shoulder Room	56.8	57.1	
	Hip Room	51.7	52.2	
	Leg Room	42.8	42.8	
REAR,	Head Room	37.8	37.7	
	Shoulder Room	55.6	57.1	
	Hip Room	54.5	55.6	
	Leg Room	35.1	38.0	
Luggage	Capacity (cu. ft.)	16.6	16.6	
Fuel Car	pacity (gals.)	18.1	18.1	
Curb We	eight (lbs.)	3110	3131	
Passeng	er Compartment Size	98	102	
Trunk S	ize or Cargo Space	17	17	
Total Int	erior Volume	113	119	

Dimensions in inches unless otherwise stated

Sources: Motor Vehicle Manufacturers Association (MVMA) Specifications. EPA Gas Mileage Guide

(a) With optional Inflatable Spare: 16.2

Dimensions in inches unless otherwise stated Sources: Motor Vehicle Manufacturers Association (MVMA) Specifications. EPA Gas Mileage Guide

MONARCH DIMENSION ADVANTAGES OVER PONTIAC LeMANS

Longer Wheelbase

· More Front Seat Head Room

More Front Tread

More Front Seat Hip Room

ENGINE AVAILABILITY AND EPA FUEL ECONOMY ESTIMATES (49 States)

MONARCH						PONTIAC LEMANS							
	ENGINE	TRANS.	Avg. Ann. FUEL COST	EPA EST. MPG†	EPA EST. HWY. MPG	EPA EST. COMB. MPG		ENGINE	TRANS.	Avg. Ann. FUEL COST	EPA EST. MPG	EPA EST. HWY. MPG	EPA EST. COMB MPG
STD	4.1L (250 CID) 1V 6-Cyl	M-40D	\$710	19	28	22	STD	3.8L (299 CID) 2V V-6	M-3	\$675	20	26	22
OPT	4.1L (250 CID) 1V 6-Cyl	A-3	\$794	17	23	19	OPT	3.8L (299 CID) 2V V-6	A-3	\$710	19	26	22
OPT	5.0L (302 CID) 2V V-8	A-3	\$794	17	25	20	OPT	4.3L (265 CID) 2V V-8	A-3	NA	NA	NA	NA
							OPT	4.9L (301 CID) 4V V-8	A-3	\$794	17)	25	20

Based on an average of 15,000 miles annually, \$0.90 per gallon average bell cost using the "ESTMATED MPG" miles per gallon figure
1 Compare this estimate to the estimates MPG of other cars. You may get different mileage, depending on he sets you drive, weather conditions and trip length. Actual highway and combined amileage will probably be less than the estimated before and combined selection.

M-3 = 3-speed manual transmission

M-40D = 4-speed manual overdrive transmission

A-3 = 3-speed automatic transmission

1980 MONARCH WITH GHIA OPTION vs. 1980 CHRYSLER LEBARON MEDALLION

(All States Except California)



* Cars shown may include optional equipment not covered in comparison

PRICE ANALYSIS: Chrysler LeBaron Medallion's base sticker price is \$1,218 MORE than Monarch with Ghia Option.
When comparably equipped, Chrysler LeBaron Medallion is sticker priced \$645 MORE than Monarch with Ghia Option.

4-DOORS	MONARCH WITH GHIA OPTION	CHRYSLER LeBARON MEDALLION
Base Vehicle Price *	\$5,670.00	\$6,888.00
BASE PRICE DIFFERENCE		Chrysler LeBaron Medallion \$1,218 MORE
Automatic Transmission	340.00(a)	STD
Power Steering	165.00	STD
Steel-Belted Radial-Ply Tires	STD	
Wide White Sidewalls	94.00	89.00 (b)
Power Front Disc/Rear Drum Brakes	78.00	STD
Full Vinyl Roof	118.00	STD
Luxury Cloth Interior	108.00(c)	STD
Wire Wheel Covers	STD	215.00
Front and Rear Bumper Rub Strips	41.00	STD
Rear Bumper Guards	STD	25.00
Vinyl Lower Bodyside Molding	STD	46.00
Bright Rocker Panel Molding	28.00	STD
Hood Accent Stripe	STD	24.00
Comparably Equipped Vehicle Price *	\$6,642.00	\$7,287.00
COMPARABLY EQUIPPED PRICE DIFFERENCE		Chrysler LeBaron Medallion \$645 MORE

Based on manufacturers' suggested retail price excluding title and taxes. Destination charges, which affect comparisons, are also excluded as a second as a sec

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Monarch with Ghia Option Standard Features Over Chrysler LeBaron Medallion

- Better fuel economy ratings for standard engine
- Front seat back map pockets

Options Available On Monarch With Ghia Option Not Available On Chrysler LeBaron Medallion

- Electronic AM/FM Stereo Search Radio with 8-Track Tape
- Console Including Low Fuel Light
- Tone-on-Tone Option

 Electronic AM/FM Stereo Search Radio with Cassette Tape Featuring Dolby * Noise Reduction Engine Compartment Light *
 Part of Light Group

MONARCH WITH GHIA OPTION — SUBSTANTIAL STICKER PRICE ADVANTAGE . . . PLUS MANY STANDARD AND OPTIONAL FEATURE ADVANTAGES

MONARCH 4

PRICE/PRODUCT COMPARISON

1980 MONARCH WITH GHIA OPTION vs. 1980 CHRYSLER LEBARON MEDALLION

DIMENSIONS AND MODEL AVAILABILITY COMPARISON

MONARO	H WITH GHIA OPTION	2-Door Sedan	4-Door Sedan	CHRYSLER Let
Wheelba	se	109.9	109.9	Wheelbase
Overall L	.ength	199.7	199.7	Overall Lengt
Overall h	leight	53.2	53.3	Overall Heigh
Overall V	Vidth	74.5	74.5	Overall Width
Tread,	Front	59.0	59.0	Tread, From
	Rear	57.7	57.7	Rea
FRONT,	Head Room	38.0	38.2	FRONT, Hea
	Shoulder Room	55.8	55.8	Sho
	Hip Room	55.9	55.9	Hip
	Leg Room	40.7	40.7	Leg
REAR,	Head Room	36.5	37.6	REAR, Hea
	Shoulder Room	54.4	55.8	Sho
	Hip Room	50.4	51.2	Hip
	Leg Room	33.9	35.6	Leg
Luggage	Capacity (cu. ft.)	15.4(a)	15.4(a)	Luggage Cap
Fuel Cap	pacity (gals.)	18.0	18.0	Fuel Capacity
Curb We	eight (lbs.)	3251	3294	Curb Weight
	rior Volume (cubic feet)			EPA Interior V
Passeng	er Compartment Size	89	93	Passenger Co
Trunk Si	ze or Cargo Space	16	16	Trunk Size or
Total Int	erior Volume	105	109	Total Interior

Dimensions in inches unless otherwise stated Sources: Motor Vehicle Manufacturers Association (MVMA) Specifications. EPA Gas Mileage Guide (a) With optional inflatable Spare: 16.2

CHRYSL	ER LeBARON MEDALLION	2-Door Coupe	4-Door Sedan	
Wheelba	ase	108.7	112.7	
Overall	Length	201.2	205.2	
Overall	Height	53.4	55.3	
Overall	Width	74.2	74.2	
Tread,	Front	60.0	60.0	
	Rear	59.5	59.5	
FRONT,	Head Room	37.6	39.3	
	Shoulder Room	55.9	56.0	
	Hip Room	55.6	56.8	
	Leg Room	42.3	42.4	
REAR,	Head Room	36.7	37.7	
	Shoulder Room	57.1	56.0	
	Hip Room	51.2	56.6	
	Leg Room	33.4	37.4	
Luggage	e Capacity (cu. ft.)	15.0	15.6	
Fuel Ca	pacity (gals.)	18.0	18.0	
Curb W	eight (lbs.)	3470	3563	
	erior Volume (cubic feet)			
Passeng	ger Compartment Size	92	100	
Trunk S	ize or Cargo Space	15	16	

Dimensions in inches unless otherwise stated

Sources: Motor Vehicle Manufacturers Association (MVMA) Specifications. EPA Gas Mileage Guide

MONARCH WITH GHIA OPTION DIMENSION ADVANTAGES OVER CHRYSLER LABARON MEDALLION

- Longer Wheelbase (2-door)
- More Front Seat Hip Room (2-door)
- More Front Seat Head Room (2-door)
- More Rear Seat Leg Room (2-door)
- Greater Luggage Capacity

ENGINE AVAILABILITY AND EPA FUEL ECONOMY ESTIMATES (49 States)

MONARCH WITH GHIA OPTION						CHRYSLER LeBARON MEDALL					ON		
	ENGINE	TRANS.	Avg. Ann. FUEL COST	EPA EST. MPG †	EPA EST. HWY. MPG	EPA EST. COMB. MPG		ENGINE	TRANS.	Avg. Ann. FUEL COST	EPA EST. MPG	EPA EST. HWY. MPG	EPA EST. COMB. MPG
STD	4.1L (250 CID) 1V 6-Cyl	M-4 OD	\$710	19	28	22	STD	3.7L (225 CID) 1V 6-Cyl	A-3	\$794	17)	25	20
OPT	4.1L (250 CID) 1V 6-Cyl	A-3	\$794	17	23	19	ОРТ	5.2L (318 CID) 2V 8-Cyl	A-3	\$900	15	23	18
OPT	5.0L (302 CID) 2V V-8	A-3	\$794	17	25	20	OPT	5.2L (318 CID) 4V 8-Cyl (a)	A-3	NA	NA	NA	NA

*Based on an average of 15,000 miles annually, \$0.90 per gallon average fuel cost using the "ESTMATED MPG" miles per gallon figure
1 Compare this estimate to the estimated 67th offer cars. You may get different milespe, despending on how fast you drive, weather conditions and fire length. Actual highway and combined milespe will provide by the less than the estimated fighway and combined seed. The provided of the provided fine the compared to the provided of the provided fine the provided fine

(a) Designed for high altitude areas; Electronic Spark Control System

M-4OD = 4-speed manual overdrive transmission

A-3 = 3-speed automatic transmission